

Can Bad Law Do Good? A Retrospective on Conflict Minerals Regulation

by

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Abstract

Section 1502 of the Dodd Frank Wall Street Reform and Consumer Protection Act of 2010 ("Dodd-Frank") requires public companies to disclose the presence of conflict minerals in their products. Dodd-Frank as a whole has faced a barrage of criticism since its passage, and Section 1502 was not immune from intense critical backlash. As I have argued in prior scholarship and Congressional testimony, Section 1502 was ill-conceived in substance and form. Its application resulted in the improper use of securities laws to the detriment of its laudable public international law goals. This Article addresses whether, despite the structural and consequential shortcomings of the provision, it nevertheless has had positive normative effects related to consumer awareness and behavior, as well as corporate awareness and behavior. In other words, this Article considers whether the functional effects of the law have "moved the needle" in the direction of its intent, despite the provision's potentially fatal flaws. This phenomenon begs the question of whether there is a function and purpose of "bad law." Given that the fate of Section 1502 hangs largely in the balance, and the current administration has indicated that it will not provide funds for the implementation of Section 1502, the time is ripe for an analysis of the effectiveness of Section 1502 to date. This Article uses a retrospective lens to analyze the effect of Section 1502 on transparency within corporate supply chains, consumer behavior and awareness, and corporate social responsibility. In doing so, this Article will consider the effects that "bad law" can have in society.

INTRODUCTION

In 2010, in response to the financial crisis of 2008, Congress passed a sweeping bill aimed at restructuring much of the existing financial regulatory landscape.¹ Amongst its many finance-related provisions, Dodd-Frank also includes a section entitled "miscellaneous provisions."² Included in this aptly-named chapter of Dodd-Frank are regulations relating to mine safety, extractive industry disclosures, International Monetary Fund evaluations and, of course, conflict minerals disclosures. The conflict minerals provision, Dodd-Frank Section 1502, requires issuing companies to disclose whether they use any of the minerals included in the "conflict mineral" definition,³ and to locate the source of the minerals.⁴

Eight years after the passage of Dodd-Frank, and six years since the SEC regulations regarding conflict minerals were put in place, the fate of the provision is very much up in the air. As detailed in Part I, the provision faced a robust constitutional challenge in the courts, as well as intense pressure from the Trump administration to repeal it altogether. For this reason, it is timely to consider the provision through a holistic yet retrospective lens in order to take account of the lessons learned from this novel legislative experiment, and to avoid similar legislative failures.⁵

¹ Pub. L. No. 111-201, 124 Stat. 1376 (2010).

² *Id.*, Title XV.

³ See § 1502(e)(4) (defining conflict mineral as "columbite-tantalite (coltan), cassiterite, gold, wolframite, or their derivatives" or "any other mineral or its derivatives determined by the Secretary of State to be financing conflict in the [DRC] or an adjoining country").

⁴ See § 1502(b).

⁵ Jeff Schwartz, *The Conflict Minerals Experiment*, 6 HARV. BUS. L. REV. 129 (2016); David Zaring, *Financial Reform's Internationalism*, 65 EMORY L. J. 1255 (2016).

This Article incorporates herein the presumption that Section 1502 was set up to fail at its inception, and analyzes whether those failures were manifested over the first five years of its implementation. There were three reasons that the provision was set up to fail, *ex ante*. First, Section 1502 is “bad law” because it amended a fundamental pillar of securities law, yet the provision has nothing to do with securities, the health of an investment, investor protection, or any other financial-related information. Section 1502 is situated in the body of securities law, as it amended the 1934 Securities Exchange Act to require these disclosures be made to the Securities Exchange Commission. Thus, the disclosure requirement applies to companies that have existing disclosure requirements, *i.e.* public companies. Moreover, the disclosure requirement applies only to companies that have products in the stream of commerce, not the middlemen suppliers to those companies. In other words, one of the structural failures of Section 1502 is that it would never have covered the full universe of companies involved in the mineral industry. In addition, Section 1502 bastardized the securities law by mandating disclosure of immaterial information.

Second, Section 1502 is “bad law” because it set up a wholly ineffectual public international solution to the crisis in DRC. Establishing a *de facto* embargo against the DRC and its neighbors was not a tenable solution to the violence in the region, and was short-sighted in terms of its effects on the global market for minerals. Indeed, as detailed in Part III, the *de facto* embargo that the provision sparked ended up hurting more than helping the people of the DRC, and creating a black market for minerals. In addition, the *de facto* embargo fueled, and continues to fuel, a vibrant international market for conflict minerals for companies who are located outside of the jurisdiction of Section 1502.

Finally, Section 1502 is “bad law” by virtue of its own legislative structure. Section 1502 does not include any penalties for the use of conflict minerals; rather, the provision is entirely a “name and shame” regulation. Because there is no sanction for continued use of conflict minerals, provided the company using the minerals merely disclose that use, the provision itself is essentially toothless *ab initio*.

Given these structural shortcomings of Section 1502, this Article addresses whether there have been normative shifts in corporate and consumer behavior that mitigate the failings of the legislation. In addition, this Article takes the broader view of analyzing how Section 1502 can serve as an example for creating, or at least shifting, soft law normative behavior. In other words, the major takeaway from the flaws of Section 1502 is that the provision should be seen as an example of hard law influencing soft law, given that a shift in soft law is the only true measurable result in Section 1502.⁶ That is, because there will be no enforcement actions against companies for the *use* of conflict minerals, the hard law is rendered meaningless. Yet the abject failure of the hard law sets up a valid debate over the role of soft law as a tool in moving the needle toward better supply chain transparency and more conscious corporations and consumers. Section 1502, in essence, is an example of the “softening of hard law.”

⁶ Though scholars assert that there is some disagreement surrounding the definitions of “hard law” and “soft law,” the general definitions to which I ascribe for purposes of the argument set for in this Article, is that “hard law” represents the binding, codified law, whereas “soft law” represents the non-binding customs and normative behavioral principles. *See generally* Gregory C. Shaffer & Mark A. Pollack, *Hard vs. Soft Law: Alternatives, Compliments, and Antagonists in International Governance*, 94 Minn. L. Rev. 706, 712-17 (2010) (outlining the literature regarding definitions of hard and soft law).

This Article is organized as follows. Part I introduces and outlines the requirements of Section 1502 and its legislative intent. Included in this Part is an overview of the legal challenge to Section 1502. Part II discusses the aforementioned shortcomings of Section 1502 from the three different standpoints: securities law, public international law, and the legislative structure. Part III considers whether or not Section 1502 has been “successful.” In framing the effects of Section 1502, this Part analyzes the impact of Section 1502 in the Congo, the number of conflict mineral reports filed by issuing companies in the U.S., changes in consumer behavior, and the promulgation of similar regulations in other jurisdictions. Finally, Part IV addresses what lessons can be learned from this legislative hard law “failure,” dissects the phenomenon of the softening of hard law, and discusses how those lessons can be applied going forward.

I. CONFLICT MINERALS REGULATION: DODD-FRANK SECTION 1502

A. Background of Section 1502

The failure of Section 1502 stems from its genesis. Meaning, the goals and the structure of the provision set it up to be a legislative dud. Before outlining the legislative history and intent of Section 1502, however, one must understand a bit about the history of the Democratic Republic of Congo (DRC). That is, one must contextualize the impact the crisis in the DRC had upon those drafting the legislation in order to appreciate the law’s goals.

The eastern region of the DRC continues to be one of the deadliest regions of the world. Various conflicts in the region have claimed more lives than World War II.⁷ Fueled by decades of ethnic tensions, the conflict in the region reached unprecedented heights when groups of militiamen fled across the border into the DRC following the 1994 genocide in Rwanda.⁸ The DRC is the world’s eleventh largest country by size, yet ranks last in GDP per capita.⁹ Moreover, the DRC ranks 156 out of 162 in assessments of peacefulness.¹⁰

⁷ See generally Jason Stearns, DANCING IN THE GLORY OF MONSTERS: THE COLLAPSE OF THE CONGO AND THE GREAT WAR OF AFRICA (2012); see also Nicholas D. Kristof, Op-Ed, *Death by Gadget*, N.Y. TIMES, June 27, 2010, at WK11 (noting that over 5.4 million people have been killed in Congo as a result of the conflict).

⁸ See Woody, *supra* n. XX at 1319. “Congo has been embroiled in ethnic tensions for over a century. See *Forever in Chains: The Tragic History of Congo*, THE INDEPENDENT (July 28, 2006), <http://www.independent.co.uk/news/world/africa/forever-in-chains-the-tragic-history-of-congo-409586.html#>.

Originally colonized in 1885 by Belgian King Leopold II, the DRC achieved independence from Belgium in 1960, but was ruled for the following 30 years by the authoritarian regime of Mobutu Sese Seko. *Id.* In 1997, Laurent Kabila toppled Mobutu’s regime, but the country was thrown into civil war, during which rebel groups took over various regions of the DRC. *Id.* Kabila was assassinated in 2001 and power shifted to his son, Joseph Kabila, under whose reign the fighting has not ceased. See U.S. GOV’T ACCOUNTABILITY OFFICE, GAO-12-763, CONFLICT MINERALS DISCLOSURE RULE: SEC’S ACTIONS AND STAKEHOLDER-DEVELOPED INITIATIVES 5 (2012), available at <http://www.gao.gov/assets/600/592458.pdf> [hereinafter GAO REPORT] (“As we reported in 2010, illegal armed groups and some Congolese national military units are consistently and directly involved in human rights abuses against the civilian population in eastern DRC and are involved in the exploitation of conflict minerals and other trades. We also reported that there is a culture of impunity in eastern DRC in which those who have committed human rights abuses do not face justice for the crimes they have committed. After decades of instability and war, the central government in the capital, Kinshasa, currently has little administrative capacity and control over remote regions, including eastern DRC. The long distances between the capital and eastern DRC and the rudimentary infrastructure, which make transportation and communication difficult, further limit the central government’s control in eastern DRC.”)

⁹ Parker & Vahdheim, Resource Cursed or Policy Cursed? US Regulation of Conflict Minerals and Violence in the Congo, JOURNAL OF THE ASSOCIATION OF ENVIRONMENTAL AND RESOURCE ECONOMISTS, March 2017.

¹⁰ *Id.*

Although not the underlying cause of the wars and ethnics battles, mineral resources in the region supply the funding necessary for local rebel militias to continue terrorizing the region.¹¹ The DRC is the textbook example of a region that experiences the "resource curse."¹²

In 2001, the United Nations Security Council (UNSC) issued a resolution condemning "all illegal exploitation of the natural resources of the [DRC], demand[ed] that such exploitation cease and stress[ed] that the natural resources of the [DRC] should not be exploited to finance the conflict in that country."¹³ The UNSC then called on member states to "take measures, as they deem appropriate, to ensure that importers, processing industries and consumers of Congolese mineral products under their jurisdiction exercise due diligence on their suppliers and on the origin of the minerals they purchase."¹⁴

After the UN condemnation of activities occurring in Congo, yet before the passage of Dodd-Frank in 2010, several members of Congress and former Secretary of State Hillary Clinton visited the DRC to press the Congolese government to promote a humanitarian agenda and reduce violence in the country.¹⁵ Congressional concern, particularly by then-Senators Sam Brownback (R-Kan.), Richard Durbin (D-Ill.) and Russ Feingold (D-Wis.), and Congressman Jim McDermott (D-Wash.), culminated in the creation of Section 1502 of Dodd-Frank.¹⁶ Their concern arose after these members of Congress and others had visited the region and seen first-hand some of the human rights atrocities occurring in the DRC. Out of a sense of moral responsibility, this bipartisan group decided to pass legislation to tackle issues in the DRC.¹⁷

¹¹ Shannon Raj, Note, *Blood Electronics: Congo's Conflict Minerals and the Legislation that Could Cleanse the Trade*, 84 S. CAL. L. REV. 981, 985 (2011); JOHN PRENDERGAST & SASHA LEZHNEV, FROM MINE TO MOBILE PHONE: THE CONFLICT MINERALS SUPPLY CHAIN 5 (2009), <http://www.enoughproject.org/files/publications/minetomobile.pdf>. (noting that the exports from neighboring countries including Uganda and Rwanda has increased exponentially despite the production and mining of those minerals domestically does not match the export numbers).

¹² The literature on the resource curse is abundant and found mainly within the canon of economics and political science. See, e.g., Paul Collier & Benedikt Goderis, *Commodity Prices, Growth and the Natrual Resource Curse: Reconciling a Conundrum*, https://papers.ssrn.com/sol3/papers.cfm?abstract_id=1473716; Ola Olsson, *Conflict Diamonds*, 82 Journal of Development Economics 267 (2007) ("In countries with weak institutions, natural resources are likely to be a curse..."); Michael L. Ross, *What Have We Learned About the Resource Curse?*, 18 Annual Review of Political Science 239 (2014); Paul Collier & Anke Hoeffler, *On Economic Causes of Civil War*, 50 Oxford Econ. Papers 563 (1998).

¹³ S.C. Res. 1376, ¶ 8, U.N. Doc. S/RES/1376 (Nov. 9, 2001), available at [http://www.un.org/ga/search/view_doc.asp?symbol=S/RES/1376\(2001\)](http://www.un.org/ga/search/view_doc.asp?symbol=S/RES/1376(2001)).

¹⁴ S.C. Res. 1857, ¶ 15, U.N. Doc. S/RES/1857 (Dec. 22, 2008), available at [http://www.un.org/ga/search/view_doc.asp?symbol=S/RES/1857\(2008\)](http://www.un.org/ga/search/view_doc.asp?symbol=S/RES/1857(2008)).

¹⁵ See Woody, *supra* n. XX at 1324 n. 49. (citing Jeffrey Gettleman, *Clinton Presses Congo on Illicit Minerals*, N.Y. TIMES, Aug. 11, 2009, at A7. Of particular concern for Secretary Clinton was the increased violence against women, as she declared "[w]omen are being turned into weapons of war." *Id.* More than 200,000 rapes were reported since the beginning of the current war in DRC, resulting in eastern Congo being labeled the "rape capital of the world." See Margot Wallstrom, *'Conflict Minerals' Finance Gang Rape in Africa*, THE GUARDIAN (Aug. 14, 2010), <http://www.guardian.co.uk/commentisfree/2010/aug/14/conflict-minerals-finance-gang-rape>. The militant groups have used sexual violence as a war tactic. *Id.*)

¹⁶ See Press Release, Sen. Russ Feingold, Feingold Statement on Congo Conflict Minerals and Transparency Amendments to Financial Regulatory Reform Bill (May 19, 2010), <http://www.africafocus.org/printit/mob.php?http://www.africafocus.org/docs10/cgk1007a.php> ("This amendment specifically responds to the continued crisis in the eastern region of the [DRC]. Despite efforts to curb the violence, mass atrocities and widespread sexual violence and rape continue at an alarming rate. Some have justifiably labeled eastern Congo as 'the worst place in the world to be female.' Several of us in this body, including Senators Brownback and Durbin and I, have traveled to this region and seen first-hand the tragedy of this relentless crisis.")

¹⁷ *Id.*

The curious story about how Section 1502 of Dodd-Frank came into existence is an interesting study in legislative sausage-making. Section 1502 was not the first attempt at this type of legislation. As early as 2006, variations of legislation similar to Section 1502 had been put forth by members of Congress, often by Senator Brownback.¹⁸ In May 2008, Senator Brownback introduced a bill in the Senate Finance Committee, co-sponsored by Senator Durbin, called the Conflict Coltan and Cassiterite Act of 2008 (the “CCCA”).¹⁹ This bill would have made it unlawful to import products from the DRC that contain coltan or cassiterite, two of the four minerals that comprise the “conflict mineral” definition ultimately found in Section 1502.²⁰

The CCCA never made it to the Congressional floor for a vote. Less than one year later, however, Senator Brownback again introduced legislation to address the humanitarian crisis in the DRC.²¹ The Congo Conflict Minerals Act of 2009 (CCMA) took a noted step back from the earlier, more aggressive CCCA in that it did not include criminal penalties for willfully violating the CCMA’s other provisions.²² In this way, the CCMA closely resembled the eventual Dodd-Frank Section 1502.²³ Like Dodd-Frank Section 1502, the CCMA would have amended the ‘34 Act by adding certain disclosure requirements, and it would have made it United States policy to “promote peace and security in the DRC.”²⁴ This prior iteration of Section 1502 is noteworthy because many assume that situating Section 1502 within the securities laws was due in part to the fact that Dodd-Frank was a financial reform bill. That is, the “link” that tied Section 1502 to the rest of the bill was that it was essentially a securities disclosure provision. However, earlier iterations of Section 1502 had already envisioned this legislation as a disclosure requirement for public companies.

Of particular importance in analyzing Section 1502 as a securities law provision is the prologue to the provision itself. It states:

It is the sense of Congress that the exploitation and trade of conflict minerals originating in the Democratic Republic of the Congo is helping to finance conflict characterized by extreme levels of violence in the eastern Democratic Republic of the Congo, particularly sexual- and gender-based violence, and contributing to an

¹⁸ The first attempt at this type of legislation occurred in 2006 with the Democratic Republic of Congo Relief Security and Democracy Promotion Act of 2006. S. 2125, 109th Cong. (Pub. L. No. 109-456 (Dec. 22, 2006)).

¹⁹ See Conflict Coltan and Cassiterite Act of 2008, S. 3058, 110th Cong. (2008).

²⁰ *Id.* §§ 3, 4.

²¹ Congo Conflict Minerals Act of 2009, S. 891, 111th Cong. (2009). Similar legislation was proposed in the House of Representatives by Rep. Jim McDermott (D-WA). See Conflict Minerals Trade Act, H.R. 4128, 111th Cong. (2009).

²² Compare S. 891, with S. 3058; see Woody, *supra* n. XX at 1325. (“According to Senator Feingold, ‘[W]e must tread carefully because there are many communities in eastern Congo whose livelihoods are intertwined with the mining economy. All-out prohibitions or blanket sanctions could be counterproductive and negatively affect the very people we seek to help. I am confident that [the CCMA] is sensitive to that complex reality.’ 155 CONG REC. S4697 (daily ed. Apr. 23, 2009) (statement of Sen. Feingold)”).

²³ There were, however, several differences between the CCMA and Section 1502, including the scope of those to whom the bill applied. One such difference was that the disclosure requirements under section 1502 apply only to those who require conflict minerals for “the functionality or production of a product manufactured by such person.” 15 U.S.C. § 78m(p)(2)(B) (2011)). The proposed CCMA, however, would have applied to persons who engaged in “the commercial exploration, extraction, importation, exportation, or sale of” conflict minerals or use conflict minerals “in the manufacture of a product for sale.” S. 891 § 5. The changes between the CCMA and Section 1502 were largely a product of industry lobbying and Congressional deal-making to agree to a final bill. According to Senator Feingold, “[Section 1502] was narrowly crafted in consideration of those challenges, and it includes waivers and a sunset clause after five years” to help properly balance the competing concerns. Press Release, Sen. Russ Feingold, *supra* n. XX.

²⁴ See S. 891 §§ 3, 5.

emergency humanitarian situation therein, warranting the provisions of section 13(p) of the Securities Exchange Act of 1934, as added by subsection (b).²⁵

As will be discussed in detail in Section II, the goals of Section 1502 set it up for failure. The stated aim of the provision is the reduction, or even eradication, of violence in the DRC. The means of reaching that goal, according to Congress, is a disclosure provision directed at companies with reporting responsibilities to the SEC. The tenuous link between the means and the end set the stage for both the legal challenge to Section 1502, and the bulk of my analysis of why Section 1502 is “bad law.”

B. What Section 1502 Requires

Before addressing the challenge mounted by affected industries and others to Section 1502, I will provide first a brief description of what Dodd-Frank and the attendant SEC rules require. Section 1502 of Dodd-Frank amends section 13 of ‘the ‘34 Act²⁶ by increasing mandatory disclosure requirements for producers of goods that include minerals derived from the DRC.²⁷ The law mandates the annual disclosure of the following information: whether conflict minerals necessary in the production of a company’s manufactured goods originate in the DRC or an adjoining country.²⁸

The term “conflict mineral” is defined as: “(A) columbite-tantalite (coltan) [also known as tantalum], cassiterite [also known as tin], gold, wolframite [also known as tungsten], or their derivatives; or (B) any other mineral or its derivatives determined by the Secretary of State to be financing conflict in the [DRC] or an adjoining country.”²⁹ Collectively, these four minerals are often referred to as “3TG”: tin, tantalum, tungsten, and gold.

The process for complying with the law is as follows. First, a company must determine if its products contain one of the four enumerated minerals. If so, the company then must conduct a reasonable country of origin inquiry (RCOI) to determine the source of the minerals. If a company determines, after conducting an RCOI, that the conflict minerals in use originated in the DRC or an adjoining country, the company must submit a report to the SEC that includes: (i) a description of the due diligence process undertaken by the disclosing party with regard to the source and chain of custody of those conflict minerals, which must be independently audited;³⁰ and (ii) a description of the products manufactured or contracted to be manufactured that are not “DRC conflict free,” the identity of the independent auditor of the source and supply chain, the facilities that process the conflict minerals used by the disclosing party, the country from which the conflict minerals were obtained, and the efforts used to determine the origin (i.e., the specific mine) of the conflict mineral.³¹ For a product to be considered “DRC conflict free,” the product must not contain minerals that finance, directly or indirectly, any armed groups in the DRC or adjoining countries.³²

²⁵ § 1502(a).

²⁶ 15 U.S.C. § 78m.

²⁷ Dodd-Frank Wall Street Reform and Consumer Protection Act, Pub. L. No. 111-203, § 1502(b), 124 Stat. 1376, 2213 (2010) (codified at 15 U.S.C. § 78m(p)(2)(B) (2011)).

²⁸ 15 U.S.C. § 78m(p)(1)(A). “Adjoining countries” include Angola, Burundi, Central African Republic, Republic of Congo, Rwanda, South Sudan, Tanzania, Uganda, and Zambia.

²⁹ Dodd-Frank § 1502(e)(4)(A)–(B).

³⁰ 15 U.S.C. § 78m(p)(1)(A)(i). This independent audit must be certified by the disclosing party, which is an integral part of the due diligence process. *Id.* Additionally, this audit must be considered reliable by the SEC. *See id.* § 78m(p)(1)(C).

³¹ *Id.* § 78m(p)(1)(A)(i)–(ii).

³² *Id.* § 78m(p)(1)(D).

The disclosure requirement extends to any individual or company subject to any of the ‘34 Act’s disclosure requirements, if such companies or individuals require conflict minerals in the production of the products they manufacture or contract to be manufactured.³³ In addition to making the relevant disclosures to the SEC in a Form SD, the complying companies also those must post the required disclosures on their company websites.³⁴

C. Legal Challenges to Section 1502

Although Dodd-Frank was signed into law by President Obama in July 2010, the SEC rules implementing Section 1502 were not finalized and effective until August 22, 2012.³⁵ Within two months of the promulgation of the finalized SEC rules, the National Association of Manufacturers (NAM), the Chamber of Commerce of the United States of America, and Business Roundtable challenged the rule.³⁶ The challenge consisted of the following arguments: (1) that the SEC failed to meet its statutory obligations to consider the effects of the rule; (2) that the SEC misinterpreted the statute as precluding a *de minimus* exception, (3) the SEC arbitrarily rejected less-costly alternatives; and (4) that Section 1502 violated the First Amendment because it compelled corporate speech.³⁷ After argument, the District of Columbia District Court granted summary judgment in favor of the SEC.³⁸

On appeal to the District of Columbia Circuit in 2014, the appellants again challenged the conflict minerals rule based on the SEC’s alleged failure to consider the effects and costs of the rule, to the exclusion of considering less-costly alternatives, and reiterated the argument that Section 1502 violates the First Amendment.³⁹

Disagreeing with appellants on three of their four arguments in the case, the District of Columbia Court of Appeals upheld the SEC’s conflict minerals regulation with one major caveat.⁴⁰ The court agreed with the appellants that forcing companies to declare that their products were “not conflict free” was tantamount to forcing a company to “confess blood on its hands,” and therefore a violation of corporate free speech.⁴¹ Thus, the court reasoned that the mandated language in the SEC regulation was a violation of the First Amendment. Interestingly, the court did not strike down the entire provision, but instead allowed the regulation to proceed while carving out the mandatory language of “not found to be DRC conflict free.” In other words, companies are still required to comply with all of the law as it stands, but do not *have* to use the words “not conflict-free” when describing their products.⁴²

³³ *Id.* § 78m(p)(2)(A)-(B).

³⁴ *Id.* § 78m(p)(1)(E).

³⁵ SEC Regulation Implementing Section 1502, Aug. 22, 2012.

³⁶ Petitioners first petitioned the D.C. Circuit, and the court removed the case to the D.C. District Court. Interestingly, this same group of petitioners had already challenged a number of provisions in Dodd-Frank, and were seemingly marching through the massive regulation challenging every possible line of it.

³⁷ *NAM v. SEC*, No. 12-1422, Opening Brief of Petitioners (Jan. 16, 2013).

³⁸ *NAM v. SEC*, No. 12-1422, D.D.C. decision Jan. 2013.

³⁹ *NAM v. SEC*, Opening brief of Appellants Mar. 28, 2013; *NAM v. SEC*, Reply Brief of Appellants (Nov. 13, 2013).

⁴⁰ 748 F.3d 359 (D.C. Cir. 2014)

⁴¹ *Id.* .

⁴² The D.C. Circuit in this case assessed which standard applied to compelled corporate speech: a “rational basis” standard set forth by the Supreme Court in *Zauderer v. Office of Disciplinary Counsel for Sup.Ct. of Ohio*, 471 U.S. 626 (1985), or the “intermediate standard” set forth in *Central Hudson Gas & Elec. Corp. v. Pub. Serv. Comm’n*, 447 U.S. 557 (1980). The standard for *Central Hudson* requires that the government prove that the compelled corporate speech

The SEC, joined by Amnesty International, requested a panel rehearing in November 2014 and in August 2015, the D.C. Circuit upheld its prior ruling in a 2-1 vote. The SEC's October 2015 petition for a rehearing *en banc* was denied. Finally, in March 2016, then-Attorney General Loretta Lynch issued a letter to Congress stating that the SEC will not be seeking a review by the Supreme Court, leaving in place the current conflict minerals rule without the mandated "not conflict free" language.⁴³

After years of litigation, the future of the provision remains somewhat in question. The proposed Financial Choice Act of 2017 includes language that would not allow the SEC to allocate any funding towards implementation of Section 1502.⁴⁴ Likewise, the Trump Administration has made clear that it is not a fan of the provision.⁴⁵ The "sister provision" of Section 1502, Section 1504, requiring companies in the extractive industries to disclose any payments made to foreign governments, was repealed by Trump in February 2017 as his first act of signing legislation.⁴⁶ Many assumed the conflict minerals provision would suffer the same fate. It seems, however, that unlike enacting legislation that would affirmatively strike down of the law, Section 1502 will proverbially "die on the vine" through lack of enforcement and resources.

Given that the fate of the provision remains in question, and that it has been effect over five years, it is timely to take a retrospective look at Section 1502's effectiveness, as well as its shortcomings.

II. THE FAILURE OF HARD LAW IN SECTION 1502

The crux of this Article turns on the effectiveness and function of "bad" or flawed law. However, before one can assess whether "bad law" has any normative merit, one first must address

is in relation to a substantial government interest that is directly advanced by the regulation, and that the government regulation is narrowly tailored. The D.C. Circuit held in the April 2014 conflict minerals decision that the *Zauderer* standard applied only to cases related to consumer deception, and therefore was not applicable to conflict minerals disclosure rule. The court further held that the conflict minerals rule did not survive the *Central Hudson* standard because the SEC had no evidence that a less restrictive measure would have failed to achieve the stated government interest. In an interesting twist in this litigation, the parties resubmitted briefs at the request of the court after the intervening decision in *American Meat Institute v. U.S. Dep't of Agriculture*, 760 F.3d 18 (D.C. Cir. 2014), rehearing *en banc Am. Meat Inst. v. U.S. Dep't of Agric.*, 746 F.3d 1065 (D.C. Cir. 2014). The *American Meat* case, which dealt with compelled country of origin disclosures for meat products, held that *Zauderer* could apply more broadly than mere consumer deception cases, and held that forced meat labeling was not a violation of the First Amendment. Nevertheless, the D.C. Circuit's rehearing of the conflict minerals provision reaffirmed its original April 2014 holding. The court determined in its August 2015 decision that because the conflict minerals disclosure is not related to commercial or voluntary advertising, *Zauderer* did not apply. Further, the court reiterated that the SEC did not meet the *Central Hudson* standard either. *National Association of Manufacturers v. Securities and Exchange Commission*, 800 F.3d 518 (D.C. Cir. 2015).

⁴³ Loretta Lynch, Letter to The Honorable Paul Ryan, Speaker, U.S. House of Representatives, *National Association of Manufacturers v. Securities and Exchange Commission*, 800 F.3d 518 (D.C. Cir. 2015), March 4, 2016, available at <https://www.justice.gov/oip/foia-library/osg-530d-letters/3-4-2016.pdf/download>.

⁴⁴ Dynda Thomas, *Financial CHOICE Act Passes in the House -- Would Repeal SEC Conflict Minerals Rule*, SquirePatton Boggs (Jun. 8, 2017), available at <https://www.conflictmineralslaw.com/2017/06/08/financial-choice-act-passes-in-the-house-would-repeal-sec-conflict-minerals-rule/>.

⁴⁵ See, e.g., Press Release, ITRI, *Trump Administration recommends Dodd-Frank 'conflict minerals' disclosure repeal*, Oct. 12, 2017, available at <https://www.itri.co.uk/itsci/news/trump-administration-recommends-dodd-frank-conflict-minerals-disclosure-repeal>.

⁴⁶ USA TODAY, *Trump signs legislation to scrap Dodd-Frank rule on oil extraction* (Feb. 14, 2017), available at <https://www.usatoday.com/story/money/2017/02/14/trump-scrap-dodd-frank-rule-resource-extraction-disclosure/97912600/>.

the fundamental presumption inherent in this Article: that the conflict minerals rule was, in fact, “bad law.” As I referenced in earlier scholarship⁴⁷ and expand upon here, Section 1502 was a legal disaster, *ex ante*, for three critical reasons. First, in terms of securities laws, it represented an unmitigated extension of disclosure rules to pursue a foreign policy goal.⁴⁸ Second, the provision was an ineffectual and half-hearted effort of public international law, leading to global arbitrage in the world market for the minerals and a *de facto* embargo by the United States. Third, the provision was doomed to fail from the rule of law standpoint because there was no penalty attached to the use of conflict minerals. In other words, the structure of the law allowed for the continued and unsanctioned use of conflict minerals despite its condemnation of that same use. This Section will address each of these three flaws of the hard law in turn, in order to evaluate in Section III whether Section 1502 overcame any of these flaws in its application.

A. Improper Use of Securities Law

Section 1502 was “bad law” from the standpoint of securities laws for the following reasons. First, the provision requires disclosure of non-material and non-financial information. Second, it extends the SEC jurisdiction to extraterritorial firms and conduct. Both of these reasons point to Section 1502 as an improper use of both securities law and the disclosure regime to effect a foreign policy goal, which falls well outside of the SEC’s expertise and mandate.

1. Rendering Non-Material Information (to Investors) Material

The foundation of securities law is housed in its two legislative pillars: the Securities Act of 1933 and the Securities Exchange Act of 1934. The disclosure regime established in these Acts is intended to be a regulatory mechanism that allows for investor protection and accurate valuations of securities.⁴⁹ Those defending the disclosure regime of securities law often point out that disclosure regulations also boost investor confidence and incentivize corporate managers to behave more diligently.⁵⁰

In general, the disclosure regulations require that companies provide investors with information regarding the company in order to allow the investor to make an informed decision.⁵¹ This is defined as material information.⁵² The Supreme Court, and the SEC through its disclosure regulations, has largely considered material information as follows: that which would have an

⁴⁷ See Karen E. Woody, *Conflict Minerals Legislation: the SEC's New Role as Diplomatic and Humanitarian Watchdog*, 81 *FORDHAM L. REV.* 1315 (2012).

⁴⁸ *Id.* See also Karen E. Woody, *Securities Laws as Foreign Policy*, 15 *NEV. L. J.* 297 (2014).

⁴⁹ See generally Michael D. Guttentag, *An Argument for Imposing Disclosure Requirements on Public Companies*, 32 *FLA. ST. U. L. REV.* 123 (2004) (noting that one of the benefits of the disclosure regime is accurate price valuation and a reduction of agency costs due to informed investors and managers).

⁵⁰ See Woody, *supra* n. XX at 1322 (citing Susanna Kim Ripken, *The Dangers and Drawbacks of the Disclosure Antidote: Toward a More Substantive Approach to Securities Regulation*, 58 *BAYLOR L. REV.* 139, 146 (2006) (“The emphasis in securities law on providing information to the public is premised on the belief that individuals are rational, self-governing actors who are willing and able to process the information wisely. If we assume that investors are rational risk calculators who are consistently capable of weighing the costs and benefits of risky alternatives and selecting the best option, then a system of disclosure makes good sense.”).

⁵¹ See *TSC Industries v. Northway*, 426 U.S. 438, 449 (1976) (determining information that must be disclosed is that “which would have been viewed by the reasonable investor as having significantly altered the ‘total mix’ of information made available.”); see also *Basic v. Levinson*, 485 U.S. 224, 230 (1988).

⁵² *Id.*

impact on the economic value of an investment.⁵³ Moreover, the audience for the disclosed corporate information is investors, not the consuming public.⁵⁴ In other words, the disclosure rules are aimed at stockholders of Apple, not those who merely purchase Apple products.⁵⁵ In the same vein, the SEC is charged with protection of investors, not the American public at large.⁵⁶

This critical importance of disclosure in securities law is relevant to the critique of section 1502 because it is hard to argue that the presence of conflict minerals in the product of a public company would be considered material to investors.⁵⁷ The SEC rules, while not explicitly adopting an economic standard for materiality, implicitly define material information as that which bears on the economic value of an investment.⁵⁸ Indeed, the SEC's proposed rule for Section 1502 stated exactly that point:

It appears that the nature and purpose of the Conflict Minerals Provision is for the disclosure of certain information to help end the emergency humanitarian situation in the eastern DRC that is financed by the exploitation and trade of conflict minerals originating in the DRC countries, *which is qualitatively different from the nature and purpose of the disclosure of information that has been required under the periodic reporting provisions of the Exchange Act.*⁵⁹

Although there has been a recent push to include environmental, social and governance disclosures (“ESG”) in securities filings, there remains a tenuous link to financial materiality for such proposals.⁶⁰ Conflict minerals is no different.⁶¹

⁵³ Cynthia A. Williams, *The Securities and Exchange Commission and Corporate Social Transparency*, 112 HARV. L. REV. 1197, 1199–1200 (1999); *see also* BENN STEIL & ROBERT E. LITAN, FINANCIAL STATECRAFT: THE ROLE OF FINANCIAL MARKETS IN AMERICAN FOREIGN POLICY 64 (2006) (“[T]he SEC assesses materiality on the basis of its relevance to investor financial interests. The SEC’s role is not to advise investors about what is good for them—let alone what might be good for the United States—or even to educate investors regarding ethical, religious, or foreign policy matters which may attach to doing business overseas. These matters may well be assigned, through appropriate legislation, to other arms of the government but ill-suit an agency whose reputation for integrity across the globe is intimately bound up with its ability to remain scrupulously neutral in questions as to which businesses do and do not ‘deserve’ private capital. This reputation is critical to America’s ability to attract capital markets activity within its legal jurisdiction.”).

⁵⁴ “Materiality is about what is important to investors, nothing more and nothing less.” Woody, *supra* n. XX at 1323, citing Donald C. Langevoort, *Basic at Twenty: Rethinking Fraud on the Market*, 2009 WIS. L. REV. 151, 152 (2009).

⁵⁵ Karen Woody, *Wall Street Watchdog SEC Can’t End Violence in Congo*, *The Conversation* (Dec. 7, 2015).

⁵⁶ *See* STEIL & LITAN, *supra* note XX, at 71 (underscoring that the SEC is “chartered to protect American investor interests. . .”).

⁵⁷ *See* Woody, *supra* n. XX at 1340.

⁵⁸ *See* Matthew C. Turk & Karen E. Woody, *The Leidos Mixup and the Misunderstood Duty to Disclose in Securities Law*, 75 WASH & LEE L. REV. XX (forthcoming 2018); *see also* Williams, *supra* note XX, at 1264.

⁵⁹ Conflict Minerals Proposed Rule, 75 Fed. Reg. 80,948, 80,960 (proposed Dec. 23, 2010) (codified at 17 C.F.R. pts. 229, 249b) (emphasis added).

⁶⁰ *See* Woody, *supra* n. XX at 1340 (citing David Monsma & Timothy Olson, *Muddling Through Counterfactual Materiality and Divergent Disclosure: The Necessary Search for a Duty to Disclose Material Non-Financial Information*, 26 STAN. ENVTL. L.J. 137, 161 (2007)). “Monsma and Olson observe, however, that non-financial information can be considered “economic” in sustainable development. Monsma and Olson argue that socially responsible investor firms consider non-financial social responsibility and environmental performance as material information for their funds. *Id.* at 196–97. Without a clear economic link to the valuation of an investment, however, the social and environmental information may not rise to the legal definition of materiality as espoused by the SEC and the Supreme Court.”

⁶¹ Of course, the rise of socially responsible investing should not be overlooked. There are many who advocate for increased nonfinancial disclosures, or financial disclosures clearly linked to corporate social responsibility efforts. *See*,

An SEC Commissioner at the time the SEC’s conflict minerals regulations were passed stated this position very succinctly:

It is easy to see that the SEC role in this provision is the anomaly. That’s because disclosure requirements in the securities laws are about telling investors what they reasonably should want to know before investing in a company. The point is to give investors information that is inherently “material” to their investment decisions. Disclosure is, and should be, the primary tool for the SEC to use in satisfying its mission. And so it is paramount that we focus on getting timely, material disclosures to investors. . . . Unfortunately, Section 1502 is *about* curtailing violence in the DRC; it is not about investor protection, promoting fair and efficient markets, or capital formation. Warlords and armed criminals need to fund their nefarious operations. Their funding is their lifeline; it’s a chokepoint that should be cut off. That is a perfectly reasonable foreign policy objective. But it’s not an objective that fits anywhere within the SEC’s threefold statutory mission.⁶²

The importance of materiality being tied to the financial health of an investment is also important for proving any corporate misconduct in omitting or mischaracterizing certain information. Consider, for example, a scenario in which a company files a Form SD and an accompanying conflict minerals report that includes a clear misstatement of fact regarding the source of the minerals. Imagine that this company is subsequently sued by a shareholder, or class of shareholders. The materiality question that would be paramount to the analysis of such a securities case is whether the shareholder could prove loss, or loss causation.⁶³ This element of a securities claim is typically proven retrospectively by evaluating the change in stock price when the issuer makes various announcements, such as the corrective disclosure.⁶⁴

This retrospective lens also makes sense when considering the standing of injured investors in such a suit. That is, investors are not bringing securities claims in cases where the information omitted did not cause them an injury in the form of lost profits. It seems highly unlikely that an omission or misstatement regarding conflict minerals would drastically move a company’s share price, “thus proving the immateriality of the information.”⁶⁵ That is, if Boeing was in fact unable to locate the source of the gold in its wiring, but nevertheless declared in its Form SD that its planes do not contain minerals from the DRC, it would be a stretch to imagine that such a misstatement and subsequent corrective statement would drastically move the stock price of Boeing, if at all.

Nevertheless, the use of non-financial corporate disclosure to promote and require corporate social responsibility has been debated in much of the securities law and CSR literature for a number

e.g., Monsma & Olson, *supra* note XX, at 161; Eric Engle, *What You Don’t Know Can Hurt You: Human Rights, Shareholder Activism and SEC Reporting Requirements*, 57 SYRACUSE L. REV. 63 (2006); Gerlinde Berger-Walliser & Inara Scott, *Redefining Corporate Social Responsibility in an Era of Globalization and Regulatory Hardening*, 55 Am. Bus. L. J. 167 (2018); Shlomit Azgad-Tromer, *The Virtuous Corporation: On Corporate Social Motivation and the Law*, 19 U. Pa. J. Bus. L. 341 (2017).

⁶² Daniel M. Gallagher, Comm’r, SEC, Statement at SEC Open Meeting: Proposed Rule to Implement Section 1502 of the Dodd-Frank Act—the “Conflict Minerals” Provision (Aug. 22, 2012) [hereinafter Statement of Commissioner Gallagher], available at <http://sec.gov/news/speech/2012/spch082212dmg-minerals.htm>.

⁶³ See Lucien A. Bebchuck & Allen Ferrell, *Rethinking Basic*, 69 BUSINESS LAWYER 671 (2014) (defining loss causation as the attribution of economic losses to the dissipation of fraudulent distortion resulting from a corrective disclosure).

⁶⁴ See generally Jon Koslow, *Estimating Aggregate Damages in Class-Action Litigation Under Rule 10b-5 for Purposes of Settlement*, 59 FORDHAM L. REV. 811 (1991).

⁶⁵ See Woody, *supra* n. XX at 1341.

of years.⁶⁶ Indeed, the use of disclosure requirements seems to be a preferred legislative tool, certainly in Dodd-Frank and elsewhere. Dodd-Frank in particular required disclosure about mine safety, extractive industry payments, and conflict minerals. Other legislation, including National Environmental Policy Act (NEPA) requires climate and environmental disclosures in Regulation S-K. Other disclosures are required related to cybersecurity, sustainability, corporate business in Iran and Syria, among other non-financial topics.⁶⁷

The debate over the use of non-financial, and arguably non-material mandated disclosure is that it can result in information overload, and stray beyond the goal of investor protection. This dilutes the importance of material information, and stretches thin the resources of the SEC, which is tasked with ensuring adequate and verified information.

2. Indirect Extraterritorial Jurisdiction

The second reason that Section 1502 raises alarms from a securities law standpoint is the expansion of expertise and jurisdiction of the SEC as primary regulator. This situation likely could have been avoided by more careful crafting of the legislation. In attempting to curb violence in Congo—the stated aim of section 1502—Congress could have asserted more direct extraterritorial jurisdiction and banned any product from any company, domestic or foreign, to be sold in the U.S. if it contained conflict minerals. In the case of Section 1502, however, Congress chose a more indirect approach to meet its extraterritorial goals.⁶⁸

Section 1502 does not create extraterritorial jurisdiction for the SEC over foreign firms, *per se*, but it does create indirect extraterritorial jurisdiction. Here's why: foreign firms not registered on an American exchange, and therefore not subject to the jurisdiction of the SEC, may be forced to comply with the provision because they are part of a supply chain in which the final product is manufactured by an issuing company subject to SEC jurisdiction. Although outside of the reach of any SEC disclosure requirement or liability scheme, a foreign company may feel the pressure from an issuing company to have an entire supply chain in compliance with Section 1502, which may result in foreign companies rising to meet the standard required by the provision despite not facing any similar requirements in their home jurisdiction.⁶⁹ In other words, the SEC is indirectly monitoring non-U.S. companies that are involved in the supply chains of companies under SEC jurisdiction. This indirect expansion of SEC jurisdiction cuts against the purpose and scope of the agency.

⁶⁶ See, e.g., Lawrence Cunningham, *Behavioral Finance and Investor Governance*, 59 WASH. & LEE L. REV. 767 (2002).

⁶⁷ See generally Roberta Karmel, *Disclosure Reform: The SEC Is Riding Off in Two Directions At Once*, THE BUSINESS LAWYER 2017.

⁶⁸ See CHRIS BRUMMER, *SOFT LAW AND THE GLOBAL FINANCIAL SYSTEM: RULE MAKING IN THE 21ST CENTURY* 37–39 (2012). Brummer dissects the intersection of territoriality and financial statecraft and offers a number of examples of direct extraterritorial jurisdiction of foreign firms or foreign conduct by firms falling within American jurisdiction.

⁶⁹ The issue of extraterritorial jurisdiction by the SEC is not remedied when other jurisdictions enact similar legislation, despite the fact that copy-cat legislation in other jurisdictions would increase the legitimacy of the conflict minerals legislation. Interestingly, Section 1502 is not unique in that it allowed for the SEC to assert extraterritorial jurisdiction in enforcing domestic law. See Woody, *supra* n. XX at 1342. Woody notes that the Foreign Corrupt Practices Act, passed in 1977, allowed for the SEC to investigate foreign payments and illegal bribery occurring abroad. Pub. L. No. 95-213, 91 Stat. 1494 (1977) (codified as amended at 15 U.S.C. §§ 78dd-1 to dd-2 (2006)). Yet the FCPA is more closely related to the goals of the SEC because its goal involves corporate transparency in books and records. This is significantly distinguishable from the extraterritorial reach and goal of Section 1502, which is aimed at reducing violence in Congo, and is therefore a foreign policy, rather than a securities law, goal; *but see* Barbara Black, *The SEC and the Foreign Corrupt Practices Act: Fighting Global Corruption is not Part of the SEC's Mission*, OHIO ST. L.J. (2012) (arguing that the FCPA is not within the Congressional mandate of the SEC).

B. Failed Public International Law

The second, and arguably most important, failure of Section 1502 is how far it missed its mark from its well-intended goals. The failure of Section 1502 as a public international measure is heartbreaking, and should force legislators to consider how best to tackle violence in the DRC in a way that would be effective. Instead, Section 1502 instituted a de facto embargo, thereby hurting the people of the DRC more than it helped. In addition, the de facto embargo did not change the international and black markets for minerals, thereby not making a dent in the supply and demand of the illicit products. Finally, Section 1502 represents a failure in public international law because it was enacted at the expense of better, more thought-out legislation. That is, the opportunity cost of *not* doing something more effective should not be overlooked. This Section addresses each of these issues in turn.

1. De Facto Embargo

As was widely reported in news outlets within twenty-four hours of the passage of Dodd-Frank, the implementation of section 1502 led “to a de facto embargo on formal trade.”⁷⁰ Because this concern had been raised during the Congressional discussion surrounding Dodd-Frank, it was addressed by Senator Feingold in his statement to the Senate Banking, Housing, and Urban Affairs Committee, wherein he reiterated that the goal of the legislation is not to shut down the mineral trade, but to support a conflict-free mining economy that benefits the Congolese people.⁷¹ Nevertheless, Congolese activists and others continually asserted that this regulation will lead, and has already led, to an embargo of Congolese minerals, resulting in a drastic cost that would outweigh any purported benefits of the regulation.⁷² The de facto embargo was not merely an academic theory; upon passage of Dodd-Frank the DRC felt the impact of this legislation nearly immediately. The effects of the de facto embargo and the attendant international black market for minerals are discussed in Section III, below.

2. Opportunity Cost

Section 1502 is a legislative failure in terms of a public international law because it arguably took away the opportunity for Congress to do something better about, and for, the people of the DRC who continue to experience the humanitarian crisis that exists there. The atrocities occurring in the DRC are real; they are pervasive; and they need to be addressed with the best possible solutions for increased peace in the region. Creating a disclosure regulation for U.S. public companies did not take on the full market for conflict minerals, nor did it make the DRC safer, as

⁷⁰REUTERS, *Conflict mineral law deals blow to Congo*, MININGMX (July 21, 2010, 3:02 PM), <http://www.miningmx.com/news/markets/Conflict-mineral-law-deals-blow-to-Congo.htm> (quoting Nicholas Garrett, Director, London-based Resource Consulting Services).

⁷¹ 155 CONG REC. S4,697 (daily ed. Apr. 23, 2009) (statement of Sen. Feingold). See Statement of Commissioner Gallagher, *supra* note XX; Comm’r Troy A. Paredes, U.S. Sec. & Exch. Comm’n, Statement at SEC Open Meeting to Adopt a Final Rule Regarding Conflict Minerals Pursuant to Section 1502 of the Dodd-Frank Act (Aug. 22, 2012), <http://www.sec.gov/news/speech/2012/spch082212tap-minerals.htm>.

⁷² See, e.g., David Aronson, *How Congress Devastated Congo*, N.Y. TIMES, August 8, 2011, at A19; see also Hans Bader, *Thousands of Jobs and Billions in Wealth Wiped Out by Dodd-Frank Conflict Minerals Provision*, OPEN MARKET (July 27, 2011), <http://www.openmarket.org/2011/07/27/thousands-of-jobs-and-billions-in-wealth-wiped-out-by-dodd-frank-conflict-minerals-provision/>.

noted above. While these ramifications in themselves are sufficient to deem Section 1502 a failure of public international law, one must additionally consider the opportunity cost of not creating a diplomatic solution.

This is not to say, of course, that diplomatic solutions could not be deployed *in addition* to Section 1502. Indeed, many defenders of Section 1502, particularly the active NGOs such as the Enough Project and Global Witness, point out that there may not be many silver bullet diplomatic options, thus we should try every possible method to help the DRC.⁷³ The counterpoint to that argument is that the administrative state, comprised of agencies with specialized expertise, is most effective when used properly. As argued below, the SEC is not the agency to handle humanitarian crises abroad, and should not be deployed to do so.⁷⁴ When Section 1502 placed the responsibility of reducing violence in DRC essentially within the jurisdiction of the SEC, the world lost an opportunity for a better solution with proper experts taking the helm. Yet, there likely is both fatigue by lawmakers from continuing to discuss other options for the DRC, as well as a sense that they have “already come up with a solution” to the problem and therefore do not want to consider other alternatives.

C. Ineffective Legal Structure

The third category in which Section 1502 can be considered “bad law” is in the structure of the legislation itself. This Section analyzes the penalty-less structure of the provision, as well as its enforcement mechanism, to point out additional critical flaws with the law.

1. Name and Shame: Laws without Penalty

Shockingly, Section 1502 will have minimal effect or impact due to the lack of any penalty or sanction included therein.⁷⁵ This provision has no penalty attached to the continued use of conflict minerals. That is, the legislation does not punish companies for continuing to engage in the activity that the legislation is attempting to eradicate. As merely a “name and shame” provision, the drafters ostensibly hoped to rely on public consciousness to drive market pressures that would, in turn, alter corporate behavior. In other words, the efficacy of the provision turns on the public behavior, and modification of that behavior upon learning that certain corporations have products that contain conflict minerals. In order to accomplish this, consumers and the public at large, rather than simply investors, will need to become apprised of the conflict mineral reports of various companies.⁷⁶ Of course, this is demanding a fair amount from mere consumers: first, research and information gathering; second, even if the consumer is aware of the information, the consumer needs to be motivated enough to modify his or her buying habits.

Absent this consumer action, there is no sanction related to conflict minerals. For instance, in a situation in which a company has disclosed that it uses conflict minerals, the SEC obviously plays no role because the company has complied with regulatory standards by the disclosure. In

⁷³ See, e.g., Global Witness, *Putting Principles Into Practice: Risks and Opportunities for conflict-free sourcing in eastern Congo* (May 2013).

⁷⁴ See Section II.C.2, *infra*, and accompanying notes.

⁷⁵ Jacob E. Gersen & Eric A. Posner, *Soft Law: Lessons from Congressional Practice*, 61 STANFORD L. REV. 573, 626 (2008) (“When lawmaking authorities create laws that by their own terms or common understanding have no effect, one immediately suspects a cynical public-relations ploy.”).

⁷⁶ See Ripken, *supra* note XX, at 146 (“In order for a disclosure system to be effective, not only must information that is supplied be disclosed completely . . . it must also be read and comprehended by the consumer.”).

other words, a company can file a Form SD with the SEC, publish the Form SD on its website, and hope that there is no resultant public backlash for the conflict minerals usage. From a public international law standpoint, it would seem that the possibility of a remorseless, albeit SEC-compliant, company reduces the law to a toothless tiger.⁷⁷

2. Lack of Regulatory Agency Expertise

Another indication of the ineffective structure of Section 1502 is the inappropriateness of the agency charged with enacting the provision. The SEC has a three part mandate: (a) protect investors; (b) maintain fair, orderly, and efficient markets; and (c) facilitate capital formation.⁷⁸ In other words, the primary aim of the agency is the preservation of market integrity.⁷⁹ The method for ensuring that the first two parts of the mandate, investor protection and assurance of fair markets, are met lies in market transparency and is achieved through disclosure of material information to investors.⁸⁰ “Only through the steady flow of timely, comprehensive, and accurate information can people make sound investment decisions.”⁸¹ The SEC is not charged with foreign policy regulations or goals, nor is the agency equipped with the expertise or the resources to take on a regulation that has a goal of reducing violence in DRC.

Moreover, just as there exists an opportunity cost when considering what other methods were not employed to help the DRC,⁸² there also is the opportunity cost to the SEC. That is, the SEC spends some of its finite resources and time working on the regulations, litigating the rule, and reviewing Form SDs, to no real effect. This is an inefficient and improper use of an agency tasked with investor protection, market fairness, and capital formation.

II. MEASURING THE SUCCESS AND FAILURE OF SECTION 1502

Having arrived at the point wherein I hope to have established the presumption that Section 1502 was a failure of hard law *ab initio*, this Article turns to an assessment about the positive and normative effects of Section 1502. The only true metric for success, by design of Section 1502, was the reduction of violence in the Congo.⁸³ However, other potential measures of success should be considered, given that Section 1502 is entirely a name and shame provision. That is, the true measure of the provision’s effectiveness should come in the form of increased consumer awareness of conflict minerals, and increased corporate awareness of supply chains surrounding conflict minerals. In addition, copycat provisions in other jurisdictions such as the EU suggest that Section 1502 possibly was the rock that caused some international ripples. This Part details the effect the provision had on the people of Congo, as well as its effect internationally. In particular, this Section also considers the diverse normative effects of Section 1502 felt domestically and internationally.

A. Effect on Congo

⁷⁷ See, e.g., Jeff Schwartz, *The Conflict Minerals Experiment*, 6 HARV. BUS. L. REV. 129 (2016).

⁷⁸ Securities and Exchange Commission, <https://www.sec.gov/about.shtml>.

⁷⁹ See, e.g., Woody, *supra* n. XX at 1320.

⁸⁰ *Id.*

⁸¹ Securities and Exchange Commission, <https://www.sec.gov/about.shtml>.

⁸² See Section II.B.3, *supra*, and accompanying notes.

⁸³ See 1502 prologue, Section I.

Since the passage of Dodd-Frank, major American corporations shied away from using Congolese minerals. As a result, certain mines in Congo suspended operations, forcing many Congolese out of work.⁸⁴ As early as mid-2011, before the SEC had even finalized its regulations for Section 1502, exports of the “3T”: tin, tantalum and tungsten from the DRC had fallen by 70 percent since the previous summer, a phenomenon that the local miners referred to as “Obama’s embargo.”⁸⁵

Of course, going hand-in-hand with economic embargoes is market and regulatory arbitrage.⁸⁶ Companies incorporated in other countries, or companies without reporting requirements with the SEC, are able to take advantage of the de facto embargo to their advantage.⁸⁷ China, for example, capitalized on the stringent U.S. regulation as early as 2011, and now seems to possess a virtual monopoly on the Congolese minerals.⁸⁸ A Congolese civil society member stated that the Chinese mineral buyers are “paying 20 percent less, maybe even 30 percent less than the old price, because now they are the only buyers. . . . The lower price means fewer people are bringing minerals to sell, and a lot of mines have suspended operations. But the Chinese are buying what comes to them. Their warehouses are full, with constant turnover.”⁸⁹

In addition, there has been an increase in the exportation and mining of gold, in particular, from the DRC since the implementation of Section 1502. Scholars suggest that the reason for this is that “approximately 98% of gold mined in the eastern DRC is smuggled” and that much of the gold from DRC supplies markets that are not regulated by Dodd-Frank, such as the Middle East and Asia.⁹⁰ Even for companies that do fall under the ambit of Dodd-Frank, gold is particularly difficult to trace and regulators have essentially “exempted” gold due to this near impossibility for traceability.⁹¹

With the reduction of exports comes the reduction of profits and of jobs. Moreover, the de facto embargo did nothing to reduce the violence in the region, and, some scholars have argued, rendered the region more volatile.⁹² In a study published in 2016, Dominic Parker and Bryan Vadheim embarked upon an empirical study of violence in DRC since the passage of Dodd-Frank.⁹³ The study found that the probability of violence against civilians post-Dodd-Frank increased significantly.⁹⁴ The study concludes that Dodd-Frank caused increases in violence against civilians because it generated incentives for militia to loot.⁹⁵ “Instead of reducing violence, the evidence

⁸⁴ See Mary Kay Magistad, *Why Chinese Mineral Buyers are Eyeing Congo*, PRI’S THE WORLD (Oct. 26, 2011), <http://www.theworld.org/2011/10/chinese-conflict-minerals-congo>

⁸⁵ Editorial, *Africa and ‘Obama’s Embargo’*, WALL ST. J., July 18, 2011, at A12; see also Parker, *supra* n. XX.

⁸⁶ See generally Harald Baum, *Globalizing Capital Markets and Possible Regulatory Responses*, in LEGAL ASPECTS OF GLOBALIZATION: CONFLICT OF LAWS, INTERNET, CAPITAL MARKETS AND INSOLVENCY IN A GLOBAL ECONOMY 77 (Jurgen Basedow & Toshiyuki Kono eds., 2000).

⁸⁷ See Remi Moncel, *Cooperating Alone: The Global Reach of U.S. Regulations on Conflict Minerals*, 34 BERKELEY J. INT’L L. 216 (2016).

⁸⁸ Magistad, *supra* n. XX

⁸⁹ *Id.*

⁹⁰ Parker, *supra* n. XX at 11.

⁹¹ *Id.* Parker points out that gold is relatively easy to smelt, and therefore easy to comingle with gold from different mines, making tracing a difficult endeavor.

⁹² Laura Seay, *Congo Conflict Minerals Bill Hurts the Miners It Hopes to Help*, CHRISTIAN SCI. MONITOR (July 18, 2011, 2:56 PM), <http://csmonitor.com/layout/set/print/content/view/print/398136> (“[C]utting off demand for Congolese minerals on international markets does absolutely nothing to stop violence against civilians and only makes life for many civilians worse by leaving them with no viable means of financially supporting themselves or their families.”)

⁹³ Parker, *supra* n. XX.

⁹⁴ *Id.* at 41.

⁹⁵ *Id.*

indicates the [Dodd-Frank] policy increased the likelihood that armed groups looted civilians and committed violence against them.”⁹⁶

Another study by Prof. Parker, published in 2016, addressed the secondary effect of the de facto economic sanction imposed by Dodd-Frank on DRC. In that study, the authors concluded that the impact of Dodd-Frank upon villages near the mines that US companies boycotted was that infant deaths increased by 143 percent.⁹⁷ That is, the infant mortality rate skyrocketed as a result of these communities losing their source of revenue from the mines.⁹⁸ The study suggests that the loss of income streams is one reason for the uptick in infant mortality; so too is the likely disruption to maternal health facilities and care.⁹⁹ Finally, the authors conclude that Dodd-Frank might have actually increased the armed conflict, which has obvious ramifications upon infant mortality.¹⁰⁰

A New York Times op-ed published prior to the Parker study nevertheless had similar comments from someone who had first-hand knowledge of the effects of 1502 on the people of Congo:

A pastor at one church told me that women were giving birth at home because they couldn't afford the \$20 or so for the maternity clinic. Children are dropping out of school because parents can't pay the fee [without the few dollars a day they once had working at the mines]. Remote mining towns are virtually cut off from the outside world because the planes that once provisioned them no longer land.¹⁰¹

The empirical studies and stories from those in Congo paint the picture that Section 1502 has not reduced violence in the DRC, and instead has had other deleterious effect in the region. Moreover, the mineral trade seems to be alive and well, given the unilateral action by only the United States. Thus, the metrics for success as defined in the provision as the reduction of violence in the DRC, show a resounding failure of the law. Whether there have been normative shifts in behavior is a broader metric that must be considered, as analyzed below.

B. Effect on U.S. Corporate Awareness and Compliance

One of the few quantitative measurements of the effectiveness of Section 1502 is the number of companies who actually filed Form SDs. While a number of companies performed due diligence on their supply chains, the overwhelming discovery, by both the Government Accountability Office (GAO) and companies themselves, was that tracing conflict minerals is a near-impossible task.¹⁰²

In its first report of August 2015, the GAO assessed whether companies were able to comply with the SEC regulations related to Section 1502.¹⁰³ After the SEC promulgated its final regulations

⁹⁶ *Id.* at 44.

⁹⁷ Parker, Foltz, Elsea, *Unintended Consequences for Human Rights: Conflict Minerals and Infant Mortality*, 59 JOURNAL OF LAW AND ECONOMICS 731 (2016).

⁹⁸ *Id.* at 733.

⁹⁹ *Id.*

¹⁰⁰ *Id.*

¹⁰¹ Aronson, *supra* n. XX; see also New York Times, *Report: Gunmen Still Control Metals Mined for Modern Gadgets* (Oct. 25, 2016).

¹⁰² U.S. Government Accountability Office, Report to Congressional Committee, SEC Conflict Minerals Rule, Initial Disclosures Indicate Most Companies Were Unable to Determine the Source of Their Conflict Minerals, GAO-15-561 (August 2015)

¹⁰³ *Id.*

in 2012, there was a two-year window in which most companies were able to declare their products “DRC conflict undeterminable” per the regulation.¹⁰⁴ Thus, 2014 was the first year a fulsome audit of Form SDs could be conducted. The GAO found that the 2014 filings were fewer than the SEC had estimated and “provide limited insights regarding country of origin and chain of custody.”¹⁰⁵ In total, only 1,321 companies filed Form SDs in 2014, which was substantially lower than the SEC’s estimate of over 6,000 companies that would be affected by the rule and need to file.¹⁰⁶ Of those filings, 67 percent of filers were unable to determine the country of origin of the minerals.¹⁰⁷

The filings for years 2015 and 2016 indicated similar rates of filings, and similar inability to locate the source of the minerals by the companies performing due diligence. In 2015, 1,281 companies filed Form SDs; in 2016, the number was 1,230.¹⁰⁸ The GAO stated that in 2016, an estimated 55 percent of companies reporting in 2016 could not definitively confirm the source of the minerals in their products.¹⁰⁹ As in the two previous years, almost all of the companies that reported could not determine whether the minerals financed or benefited armed groups, as required by Section 1502.¹¹⁰

¹⁰⁴ § 1502, SEC regulation at XX.

¹⁰⁵ U.S. Government Accountability Office, Report to Congressional Committee, SEC Conflict Minerals Rule, Initial Disclosures Indicate Most Companies Were Unable to Determine the Source of Their Conflict Minerals, GAO-15-561 (August 2015) at 11.

¹⁰⁶ *Id.* at 13.

¹⁰⁷ *Id.* at 15.

¹⁰⁸ U.S. Government Accountability Office, *SEC Conflict Minerals Rule: 2017 Review of Company Disclosures in Reponse to the U.S. Securities and Exchange Commission Rule* (Apr. 26, 2017) at 3. One potential reason for the low return rate on Form SDs could have been that companies were waiting to know what the state of the law would be after the litigation. However, the litigation did not include a stay, so companies were still required to file their forms. The lack of responses shows that the SEC does not have much leeway when dealing with obstinate companies because the filing is only required if companies actually have conflict minerals in their products. That is, Form SD is not a required filing for every public company. The GAO report of 2017 notes, however, that SEC officials posited that the low number of filings could be a result of mergers among companies. *Id.* at 4.

¹⁰⁹ U.S. Government Accountability Office, SEC Conflict Minerals Rule, Companies Face Continuing Challenges in Determining Whether Their Conflict Minerals Benefit Armed Groups (August 2016)

¹¹⁰ GAO April 2017 report, *supra* n. XX at 7; see also Yong H. Kim & Gerald F. Davis, *80% of Companies Don't Know if Their Products Contain Conflict Minerals*, Harvard Business Review (Jan. 4, 2017).

Year	Number of Filings	Conflict Reports ¹¹¹	Mineral Source of Minerals Undeterminable
2014	1321	1012	77% ¹¹²
2015	1281	1013	67% ¹¹³
2016	1230	985	55% ¹¹⁴
2017	1153	911	63% ¹¹⁵

On the whole, it seems Section 1502 did not make any waves in terms of corporate response or a robust effort into supply chains, given the small number of companies that underwent the exercise. Nevertheless, the corporate disclosure requirement certainly made many companies learn about the DRC, undertake some effort at supply chain transparency, and work to set up compliance measure for Section 1502. In that sense, corporate awareness increased, albeit minimally, for conflict minerals and the DRC.

C. Effect on Consumer Awareness

In addition to increased corporate awareness of conflict minerals through the disclosure requirement, the success of Section 1502 rises and falls upon consumer awareness. Because this is a name and shame bill, the drafters had to have assumed that consumers will boycott products and companies that use and trade in conflict minerals. For the provision to have proverbially moved the needle on consumer awareness, we must look at the buying trends of consumers. While empirical data is scant on this point,¹¹⁶ another potential measure is simply public awareness and consciousness, which hopefully should drive corporate conduct.¹¹⁷

This certainly proved true in the early stages of Dodd-Frank. For example, some companies were accused of lobbying to undercut the utility of Section 1502, and were met with backlash. Intel, later heralded for being one of the first movers on supply chain due diligence for conflict minerals, was specifically targeted early on for the way in which it has handled its stance on this legislation, and was forced to analyze its supply chain.¹¹⁸ Arguably, as a result of the litigation related to Section 1502, as well as promotion by companies who have attempted to comply with the provision,

¹¹¹ As noted above in Part I, conflict mineral reports are required once a company has performed a reasonable country of origin inquiry and found that the minerals likely originated from the DRC or neighboring country, then the company must undergo additional due diligence and file a conflict mineral report (CMR).

¹¹² Schwartz, *supra* n. XX at 143.

¹¹³ GAO 2017 Report, *supra* n. XX

¹¹⁴ *Id.*

¹¹⁵ Development International, *Dodd-Frank Section 1502 Filing Evaluation* (July 26, 2017); Source Intelligence data, available at <https://www.sourceintelligence.com/conflict-minerals-reporting-a-snapshot-of-the-2017-sec-filings/>.

¹¹⁶ An in-depth empirical survey analyzing the consumer trends since the passage of Section 1502 will be the focus of my future scholarship, but the data are not yet available.

¹¹⁷ See Monsma & Olson, *supra* note XX, at 184 (“Brand reputation, among other business incentives, drives companies to manage areas that lie beyond regulatory compliance and tangible financial relevance.”).

¹¹⁸ For example, Intel initially deleted comments on its Facebook page made by activists that were critical of its stance on the conflict mineral legislation. After reposting the comments, Intel released the following statement: “For well over a year, we have been engaged in both conversations with NGOs and our own industry focused on creating workable solutions. We have shared with our suppliers our current position on the issue. . . . We also support the objective of US legislation to address this problem.” Press Release, Intel, Intel’s Statement on Conflict Minerals Issue (May 19, 2010), http://blogs.intel.com/csr/2010/05/intels_statement_on_conflict_m.php.

consumer awareness of conflict minerals has increased. This has been aided by celebrity activists such as Robin Wright and Ben Affleck, who have been visible in lobbying Congress on the issue of conflict minerals, and writing op-eds outlining their views in favor of conflict mineral regulation.¹¹⁹ Similarly, the Enough Project, headed by John Prendergast, is one of the foremost NGOs tackling conflict mineral issues, and often uses celebrities to assist with increasing awareness on conflict minerals.¹²⁰

D. Imitation as the Sincerest Form of Flattery: Similar Legislation In Other Jurisdictions

Proponents of Section 1502 may argue that, like the promulgation and enforcement of the FCPA, which led to the implementation of similar legislation in other countries, Section 1502 set the high standard which other countries are now trying to meet.¹²¹ Indeed, this argument has some validity given that the EU passed its own conflict minerals provision just this year, and other jurisdictions, including U.S. states, have enacted similar legislation.

1. EU

One of the biggest “successes” that can be attributed to Section 1502 is the fact that in May 2017, the EU adopted a new import regulation regarding conflict minerals.¹²² The EU regulation goes into effect in January 2021 and¹²³ requires all importers of 3TG to conduct due diligence on their supply chains.¹²⁴ The EU regulation is broader than Section 1502 in that it is not limited to public companies with end products that contain conflict minerals. Instead, the regulation is situated lower down in the supply chain and applies to all importers of the minerals. In addition, the EU regulation is not directed only at minerals derived from DRC, but includes minerals from other conflict-affected or high-risk areas.¹²⁵

In order to comply with the EU Directive, importers of minerals to the EU must follow a five-step process: (1) establish a strong company management system for tracing minerals; (2) identify and assess risks within their supply chains; (3) design and implement a compliance strategy to respond to the identified risks; (4) engage in an independent third-party audit of the supply chain due diligence; and (5) create an annual report on the supply chain due diligence.¹²⁶

2. California

¹¹⁹ Carol Shih, *Robin Wright's Mission to End Conflict Minerals*, WASH. POST (Feb. 27, 2018); Robin Wright, *From Dragon Tattoo to Congo: Combatting the Scourge of Violence Against Women*, HUFFINGTON POST (Jan. 10, 2010, 2:22 PM), http://www.huffingtonpost.com/robin/from-dragon-tattoo-to-con_b_1197226.html; Ben Affleck, *The Deadliest War*, WASH. POST, Nov. 30, 2010, at A21.

¹²⁰ See, e.g., Ryan Gosling & John Prendergast, *Congo's Conflict Minerals: The Next Blood Diamonds*, Huffington Post, available at https://www.huffingtonpost.com/ryan-gosling/congos-conflict-minerals-_b_854023.html.

¹²¹ See Woody, *supra* n. XX at [] (noting that the FCPA served as an example of the United States enacting legislation that other countries eventually adopted in similar form); see also Moncel, *supra* n. XX at 231-43 (detailing the literature on unilateral regulatory globalization and the "California Effect" of raising regulatory standards in one jurisdiction to have those standards eventually matched by other jurisdictions) (internal citations omitted).

¹²² Deloitte Global Trade News Alert, *New EU Conflict Mineral Regulation: implications and lessons learnt from the Dodd-Frank Act in the US*, (Jan. 15, 2018).

¹²³ Council of the European Union 7239/17; Regulation No. 821 (17 May 2017).

¹²⁴ *Id.*

¹²⁵ *Id.*

¹²⁶ See DLA Piper, *New EU Regulation on Conflict Mineral* (Sept. 13, 2017).

In 2011, California became the first US state to adopt legislation regarding conflict minerals.¹²⁷ The California bill contains similar language to that of Section 1502 of Dodd-Frank,¹²⁸ and mandates that a company may not bid or submit a proposal for a contract with a state agency without complying with Section 1502 of Dodd-Frank.¹²⁹ Importantly, the California legislation is conditioned upon Section 1502; that is, the California law requires that any company that bids for a contract with the state of California must be in compliance with Section 1502. Thus, should Section 1502 be repealed, or even not enforced by the SEC, the California provision also is rendered meaningless.

IV. LESSONS FROM THE SECTION 1502 EXPERIMENT: THE SOFTENING OF HARD LAW

As detailed above, Section 1502 can be understood as a hard law failure in many respects, but provides important lessons for future legislative efforts in both securities law and public international law. This Section addresses the major lesson of Section 1502: the failure of Section 1502 as hard law sets up the imperative of the soft law, or normative shifts, to accomplish the goals set out by the hard law. In other words, the phenomenon of Section 1502 is, in essence, the “softening of hard law.”

A. The Dichotomy of Hard and Soft Law

As described above, “hard law” is defined as the binding, codified law.¹³⁰ Soft law, on the other hand, consists of guiding principles or standards, often manifested in customs or normative behavioral constructs.¹³¹ Soft law is often defined in terms of being the lack of hard law.¹³² It is “widely used as a concept to denote all normative instruments that do not amount to classic ‘hard law.’”¹³³ The literature on hard law and soft law is typically housed within the international relations canon.¹³⁴ This is the most logical home for the literature, given the lack of global jurisdiction for any particular hard law; thus, the role of soft law in international regulation is critical.

¹²⁷ California SB 861 (Oct. 9, 2011).

https://static1.squarespace.com/static/583f3fca725e25fcd45aa446/t/58647eafbe2173aea1a/1482981039555/sb_861_bill_20111009_chaptered.pdf

¹²⁸ *Id.* at 92.

¹²⁹ *Id.*

¹³⁰ See Shaffer & Pollack, *supra* n. XX at 712-717.

¹³¹ See Roberta S. Karmel and Claire R. Kelly, *The Hardening of Soft Law in Securities Regulation*, 34 BROOK. J. INT’L L. 883, 884 (2009) (“Soft law is nonbinding standards and principles of conduct”).

¹³² See, e.g., Harri Kalimo & Tim Staal, “Softness” in *International Instruments -- The Case of Transnational Corporations*, 41 SYRACUSE J. INT’L L. & COM. 257, 278 (2014) (quoting Jans Klabbers as considering guidelines, resolutions and recommendations: “clearly they are not ‘hard law’; clearing they are not totally irrelevant, either, so viola: soft law it must be.”)

¹³³ *Id.*

¹³⁴ See, e.g., Kenneth W. Abbott & Duncan Snidal, *Hard and Soft Law in International Governance*, 54 INT’L ORG. 421, 445 (2000); Jean Galbraith & David Zaring, *Soft Law as Foreign Relations Law*, 99 CORNELL L. REV. 735 (2014); Andrew T. Guzman, *A Compliance-Based Theory of International Law*, 90 CALIF. L. REV. 1823 (2002); Kal Raustiala, *The Architecture of International Cooperation: Transgovernmental Networks and The Future of International Law*, 43 VA. J. INT’L L. 1 (2002).

The majority of the literature on hard law and soft law considers the ossification of soft law; that is, soft law that can be turned into hard law through legal codification of standards or norms.¹³⁵ For example, an international body such as the Organization for Economic Cooperation and Development (OECD) or the International Organization of Securities Commissions (IOSCO) may pass non-binding soft law principles. When the soft law principles set forth by the international organizations are implemented into binding domestic law, the soft law is thereby "hardened."¹³⁶ One of the clearest examples of this is the anti-bribery efforts put forth by the OECD that have been codified into a number of domestic regulations across the globe.¹³⁷ The hard law correlaries promulgated in the wake of the "soft law" of the OECD guidelines include the FCPA, and the UK Bribery Act of 2010.

In somewhat of a nuanced difference from the other literature discussing hard law and soft law, in this Article I employ the dichotomy of hard law vs. soft law in the domestic, rather than international, sense. The purpose of this domestic lens is to underscore that the domestic, codified "hard" law of Section 1502 is toothless and ineffectual, given that it does not include any penalty scheme.¹³⁸ As such, the only metric for its success lies in the arena of "soft" law and normative effects. Thus, as noted above, Section 1502 represents the example of the softening of hard law, a phenomenon that begs exploration and analysis.

B. The Imperative of Soft Law Solutions

As detailed above in Section II, the structure of Section 1502 essentially sets it out as a soft law initiative disguised as hard law. There is no penalty for using conflict minerals; the only measure of changing corporate behavior is going to be through the pressure of naming and shaming that arises from consumers, NGOs or others. In this way, one can argue that the more press that Section 1502 can receive, the more successful it will be, even if that press is about its failure. In other words, the axiom that "all press is good press" is apt in this situation. Increased public consciousness and shifting public and corporate behavior is the best outcome that can be had through Section 1502.

Indeed, there already exists a fair amount of soft law related to conflict minerals. As early as 2003, the United Nations highlighted the illegal exploitation of the DRC and urged foreign buyers of minerals to review their supply chains.¹³⁹ Likewise, the OECD has issued guidance for due diligence related to supply chains.¹⁴⁰ The OECD framework for due diligence includes the five-step

¹³⁵ Karmel & Kelly, *supra* n. XX (describing when the SEC adopted rules set by IOSCO and other international organizations establishing non-binding guidance).

¹³⁶ Karmel & Kelly, *supra* n. XX at 905-928 (listing examples of the hardening of soft law, including international accounting standards pushed into hard domestic law, international anti-bribery standards used as the model for statutes similar to the FCPA, standards for credit rating agencies, etc.).

¹³⁷ OECD, CONVENTION ON COMBATTING BRIBERY OF FOREIGN PUBLIC OFFICIALS IN INTERNATIONAL BUSINESS TRANSACTIONS AND RELATED DOCUMENTS 1997, <http://www.oecd.org/investment/briberyininternationalbusiness/anti-briberyconvention/38028044.pdf>.

¹³⁸ See generally Section II, *supra*, and accompanying notes.

¹³⁹ Rep. of the Panel of Experts on the Illegal Exploitation of Natural Resources and Other Forms of Wealth of The Democratic Republic of Congo (2003), transmitted by a letter dated Oct. 23, 2003 from the Secretary-General to the President of the U.N. Security Council, U.N. Doc S/2003/1027 (Oct. 23, 2003); see also Chang-hsien Tsai and Yen-nung Wu, *What Conflict Minerals Rules Tell Us about the Legal Transplantation of Corporate Social Responsibility Standards Without the State: From the United Nations to the United States to Taiwan*, 38 NORTHWESTERN J. INT'L L. AND BUSINESS (2018).

¹⁴⁰ OECD Due Diligence Guidance for Responsible Supply Chains of Minerals from Conflict-Affected and High-Risk Areas (2d Ed. 2013), available at <https://www.oecd.org/corporate/mne/GuidanceEdition2.pdf>

process that was subsequently adopted by the EU.¹⁴¹ As definitional “soft law,” the OECD guidance makes clear that it “is a result of a collaborative initiative among governments, international organizations, industry and civil society to promote accountability and transparency in the supply chain of minerals from conflict-affected and high-risk areas.”¹⁴²

In addition to the OECD and UN soft law, in 2008, the Electronic Industry Citizenship Coalition (“EICC”), now referred to as the Responsible Business Alliance (“RBA”) founded the Conflict-Free Smelter Program, which consists of a list of conflict-free smelters and refiners.¹⁴³ EICC, which is comprised on electronics companies in the U.S. has teamed up with the Global e-Sustainability Initiative, which is its European counterpart to establish the audited database of conflict-free smelters.¹⁴⁴ The CFSI is an example of industry regulating itself. The members of the EICC have to include in their codes of conduct that they will refrain from using conflict minerals.¹⁴⁵ Interestingly, this initiative predates Section 1502, and is an example of trade associations and private actors regulating themselves in order to create transparency in their international supply chains.

C. Potential Pitfalls of Soft Law Solutions

The potential weaknesses associated with only using soft law to sanction certain behavior are the same weaknesses attributed to a toothless hard law. That is, there is a lack of accountability of those regulated when there are no enforcement mechanisms in place, nor any penalty associated with the continuing the sanctioned behavior.¹⁴⁶ Moreover, there can be a significant issue with legitimacy of the soft law, which goes hand in hand with the lack of accountability, as well as a lack of transparency within companies.¹⁴⁷ Profs. Karmel and Kelly detail the issues surrounding legitimacy of soft law measures and state that “in addition to normative considerations, legitimacy matters because it affects compliance.”¹⁴⁸

Nevertheless, the pitfalls associated with soft law are definitional; meaning, the very fact that soft law is comprised of non-binding principles and guidelines underscores its limitations. However, the strides made by soft law in the realm of conflict minerals and supply chain transparency likely will be the biggest success of Section 1502.

¹⁴¹ *Id.*

¹⁴² *Id.* at 12.

¹⁴³ See generally Responsible Business Alliance, <http://www.responsiblebusiness.org/>. The Conflict Free Smelter Program is now referred to as the Responsible Minerals Initiative (RMI).

¹⁴⁴ *Id.* “More than 360 companies from seven different industries now participate in the RMI....”

¹⁴⁵ The codes of conduct suggestions from the RBA include the following language: “Participants shall have a policy to reasonably assure that the tantalum, tin, tungsten and gold in the products they manufacture does not directly or indirectly finance or benefit armed groups that are perpetrators of serious human rights abuses in the Democratic Republic of the Congo or an adjoining country. Participants shall exercise due diligence on the source and chain of custody of these minerals and make their due diligence measures available to customers upon customer request.”

¹⁴⁶ See Irene Leibbrand, *Conflict Minerals in the Global Capitalist World: Chances for Challenging Initiatives* (2016) (on file with author) (quoting M. Kaag and A. Zoomers, *The Global Land Grab: Beyond the Hype* (2014) at 215. (“...the problem of accountability is not easy to solve. The problem is complex and multifaceted, comes in many forms, and yet has massive outcomes. A more political, more translocal and a more historically sensitive perspective than has hitherto generally been taken will help to promote progress in research and action. The difficulty is that we should be looking at the larger picture and underlying processes at the same time.”)

¹⁴⁷ See Karmel & Kelly, *supra* n. XX at 930-36 (explaining the legitimacy problem associated with soft law measures).

¹⁴⁸ *Id.* at 931.

CONCLUSION

An overarching summary of this Article would be that Section 1502 as “hard law” was deeply flawed and thereby a legislative failure. Nevertheless, when seen as “soft law,” or simply a measure to enact normative changes in corporate and consumer behavior, there may be positive takeaways from this conflict minerals experiment.

Although the jury may still be out on whether there will be a significant ripple effect from Section 1502 that will “move the needle” towards reduction of the conflict mineral trade, and optimistically a reduction of violence in DRC, it is nevertheless worth considering how to leverage broadly the lessons of Section 1502. There likely will be more written about the failure of Section 1502 than any success that can be attributed to the provision, but I contend that the success of Section 1502 may exist *because* of its failure. That is, public awareness of Section 1502 and, by extension, of the crisis in DRC hopefully will continue to motivate consumers, corporations, legislators and others to fashion more effective solutions in the form of CSR guidelines or otherwise. This lesson suggests that there can be normative and societal benefits even in the wake of a hard law failure.